VERTRAX ENERGY

MULTI-FUEL DISTRIBUTION SOFTWARE

ONE PLATFORM · EVERY FUEL · TOTAL VISIBILITY

From Refinery to Residence.

Unified ERP and delivery logistics for multi-fuel distributors — financials, pricing, dispatch, delivery, and service on a modern, extensible, and intuitive cloud platform.



17%
more gallons, same fleet

70,000
fewer miles driven

13
systems replaced by one

vertrax.com

The office and the truck, one database

Most distributors run the back office on one system and dispatch on another, with the driver's paperwork landing on a desk at day's end. Vertrax Energy replaces that estate with one platform — terminal lift to tank, and back to the ledger.

MIDSTREAM				DOWNSTREAM		
Refinery supply	**Terminal** rack lift	**Bulk plant** storage	**Transport** bulk drops	**Bobtail** last mile	**Commercial** and industrial	**Residential** and agricultural

VERTRAX ENERGY — one system · one database · pricing, dispatch, delivery, service and financials

Nothing keyed twice

Deliveries write back to the order, and the order posts to the ledger.

Nine bolt-ons retired

One distributor replaced 13 separate systems and shut down the servers.

Month-end in days

Reconcile against orders instead of investigating spreadsheets.

One source of truth

One vendor, one database, one number to call when it matters.

Built for every role in a fuel distributorship

Owner, CEO & President

Growth, margin, and risk on one screen. Multi-entity consolidation.

CFO & Controller

Real-time cost and margin, faster close, audit-ready reporting.

Accounting & AR / AP

AP automation, bank feeds, and same-day invoicing.

Sales & Account Management

Quotes, contract pricing, and win/loss tracking.

Customer Service

One dashboard: locations, tanks, pricing, and balances.

Dispatch & Supply

Shift planning, optimized routing, and tank telemetry.

Drivers & Technicians

The whole shift on the device: tickets, BOL capture, signatures.

IT

No servers to run. Low-code changes and open APIs.

Any fuel. Any way you deliver it.

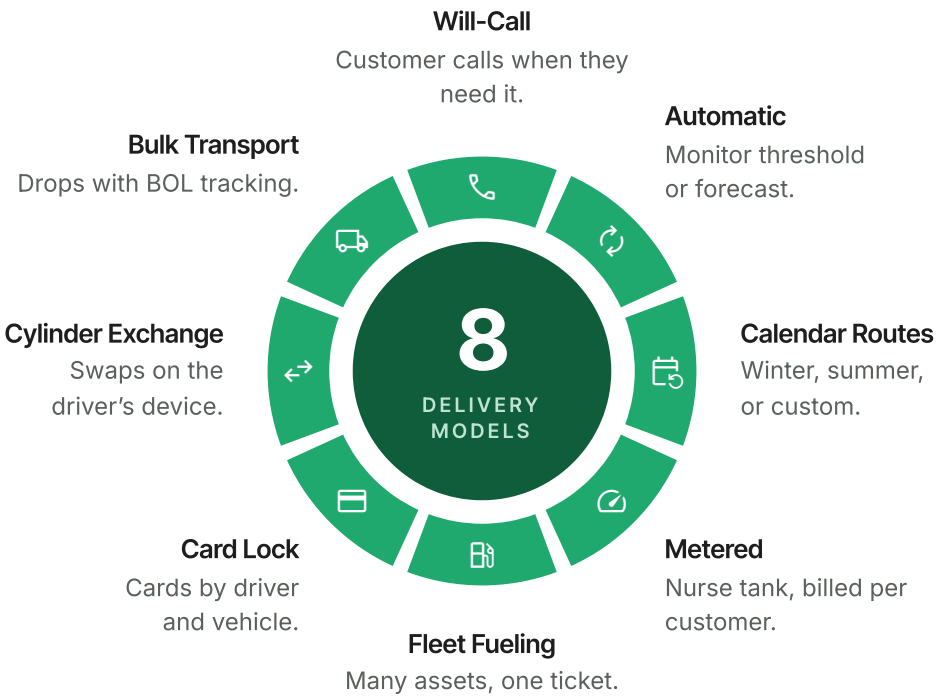
Vertrax Energy is built for distributors who are not a single-fuel, single-channel business. One platform carries every product you sell, every way you get it to the customer, and every segment you serve — concurrently, not one at a time.

Products

Heating Oil | Diesel | Gasoline | Kerosene | Jet Fuel | Marine Diesel | Propane | Natural Gas | Lubricants | Packaged Goods

Flexible units of measure carry through purchasing, selling, and inventory — with automatic conversions across imperial and metric, and variable-weight items handled without manual recalculation.

Eight ways to deliver it

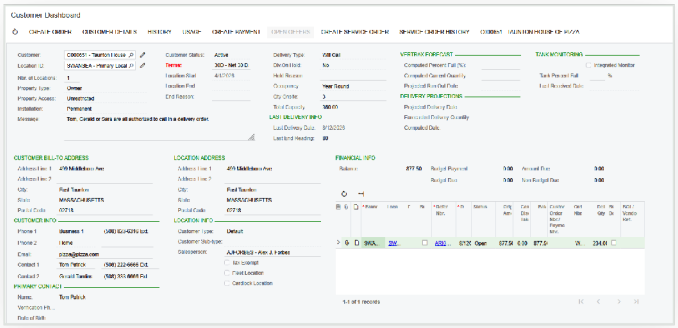


Industries you serve

- Residential
- Commercial
- Industrial
- Agricultural
- Fleet & Transportation
- Construction
- Marine
- Aviation
- Wholesale & Reseller
- Municipal & Utility

One record, from quote to cash

Financials, inventory, accounts, and orders are not integrated to Vertrax Energy — they are Vertrax Energy. Entered once, visible everywhere, never keyed twice.

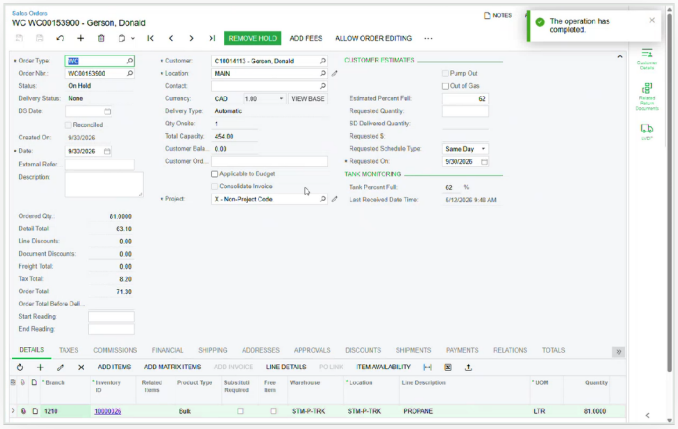


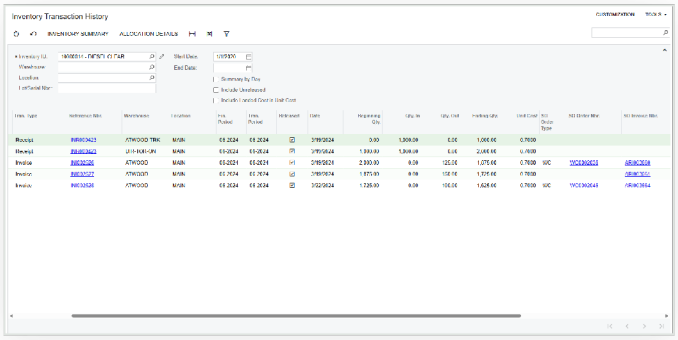
Customer & Location Management

One dashboard gives service staff everything about an account: locations, tanks and capacity, delivery type, pricing, balances, open invoices, orders, equipment, appliances, and inspections. Property access, gate codes, and site contacts travel with the location to the driver's device.

Order Management to Invoice

Create an order from the customer location in a click, with the default product, freight, and fuel surcharge applied automatically. Credit holds route to whoever can release them. Once delivered, the order carries actual gallons, meter readings, truck, driver, and bill of lading — ready to reconcile and invoice the same day.



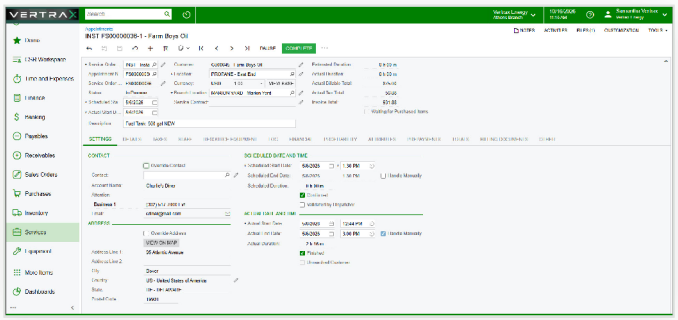


Inventory, Supply & Costing

Inventory reflects every location — terminals, bulk plants, and truck-level warehouses showing what actually left the yard. Landed cost folds freight, duty, tariffs, and fees into product cost, so cost-plus starts from the real number. Customer-owned inventory covers haul-only work where you never take title.

Accounting & Financials

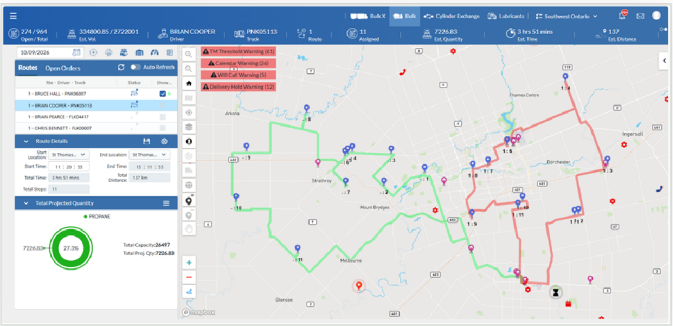
General ledger, payables, receivables, cash management, bank feeds, multicurrency, fixed assets, and payroll run on the same record as every delivery and invoice, with intercompany and multi-entity support across branches and companies. Deferred and recurring revenue cover contracts and service plans, and other Vertrax Energy accounting apps extend the foundation as you grow.



CAPABILITIES

From the dispatch board to the customer's tank

Dispatch, routing, driver mobility, tank telemetry, and proof of delivery are part of Vertrax Energy — one platform, one database, one login. The Smartdrops delivery engine powers them from inside the product.



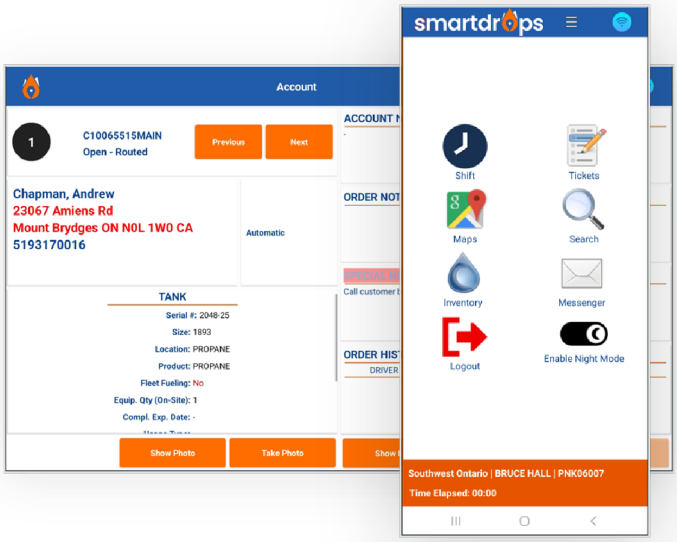
Dispatch & Optimized Routing

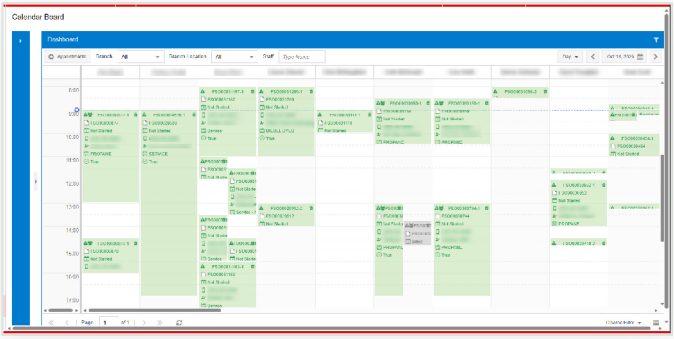
Plan shifts, loads, and stops on one board. The routing engine accounts for load count, start and end locations, and HazMat road restrictions so a shift completes correctly. Same-day route edits handle the exceptions that define an actual operating day, and dashboards report deliveries, gallons, and driver productivity.

Driver & Technician Mobile Apps

The whole shift on the device: turn-by-turn directions, site access notes before arrival, pump and meter control, bill of lading capture, digital tickets, and a signature at the curb. Cylinder swaps and fleet fills are captured the same way.

- Android phone & tablet
- BOL capture
- Automated alerts





Field Service & Customer Self-Service

Oil, propane, and other equipment services with technician scheduling, appointments, and live status back to the office. A self-service portal gives customers usage history, deliveries, invoices, budget plans, payments, and service requests around the clock.

PRICING & MARGIN

See every dollar of margin, in real time

Margins vary across the business — tighter on supply, healthier downstream — but they are won the same way: control landed cost, price deliberately, and quote fast enough to win the work. Vertrax Energy puts all three in finance's hands, with cost arriving automatically and revised pricing reaching the field the moment the market moves.

How a price gets set

COST IN Rack feeds · DTN · OPIS · Axxis · Landed cost · Weighted average cost

BASE RATE cost-plus, calculated from imported cost

MODIFY THE BASE RATE	OVERRIDE IT ENTIRELY	APPLY BY CONTEXT
• Price adjustment	• Customer price class	• Multi-product pricing
• Plus / discount codes	• Vendor purchase point	• Break quantity
• Price codes	• Price plans — capped & volume	• Warehouse / bulk plant

PUSHED OUT intraday to the field · automated price change notices · freight and fuel surcharges applied to the order

Priced at 8am. Delivered at 2pm.

On a legacy system the afternoon ships at this morning's cost. That margin is simply gone.

8:00am
price set

11:00am
rack jumps

11:05am
new price pushed to the field

2:00pm
delivered at the new rate

LEGACY SYSTEM — STILL SHIPPING AT THE 8AM PRICE

THE PLATFORM

Built to last, and built to grow

Vertrax Energy is cloud-native on AWS — not a hosted on-premises product. No servers to maintain and no upgrade weekend, and you change a screen, add a field, or alter an approval yourself with low-code tools.

The Vertrax Energy product architecture

CONNECTED APPLICATIONS

Rack price feeds — DTN, OPIS, Axxis · Tank telemetry · Fleet telematics · Card & ACH payments · Business intelligence

FIELD & CUSTOMER APPS

Driver mobile app · Technician mobile app · Customer self-service portal · Card lock terminals

VERTRAX ENERGY

FUEL & DELIVERY

- Multi-Fuel Delivery
- Smartdrops Logistics
- Field Service
- Rack Pricing & Margin
- Card Lock & Fleet
- Portal & Telemetry

CORE ERP

- Financials
- Distribution
- CRM

ACUMATICA CLOUD PLATFORM

- Open REST APIs
- Business events
- Low-code / no-code
- Import scenarios
- Role-based security
- Mobile framework

TECH STACK — Amazon Web Services · Multi-tenant cloud · Android & iOS · SQL Server

WHAT IS INCLUDED

Financials

General Ledger
Accounts Payable
AP Automation
Accounts Receivable
Cash Management
Bank Feeds
Fixed Assets
Payroll & HR
Tax Management
Multiple Currencies
Deferred Revenue
Recurring Revenue
Time & Expense
Multi-Entity / Intercompany

Operations

Customer Locations
Sales Orders
Delivery Tickets
Inventory Management
Truck Warehouses
Purchasing
Landed Cost
Customer-Owned Inventory
Card Lock Billing
Flexible Units of Measure
Equipment & Inspections
Imported History
Win / Loss Tracking
Document Management

Pricing & Margin

Rack Feed Imports
Cost-Plus Pricing
Price Codes & Classes
Purchase Point Pricing
Capped Price Plans
Volume Price Plans
Multi-Product Pricing
Break Quantities
Warehouse Pricing
Surcharge Automation
Price Change Notification
Budget Billing
Credit Holds
Margin Reporting

Delivery, Service & CRM

Optimized Routing
Live Dispatch
Shift Planning
Driver Mobile App
Technician Mobile App
Tank Monitoring
Fleet Telematics
Proof of Delivery
Field Service
CRM & Account Management
Customer Portal
Automated Alerts
Dashboards & Reports

PARTNERSHIP

More than software

A platform is only as good as the people who put it in and keep it running. With Vertrax, both come from the fuel industry.



Implementation

Dedicated project managers and engineers guide you from kickoff and timeline review through data migration, configuration, and go-live. Up to two years of transaction history comes across as historical record. Cutover is phased so the business keeps running, and the team has moved distributors off legacy and sunsetting platforms before.

Training

Role-based training for everyone who touches the system — back office, customer service, accounting, dispatch, drivers, and technicians — because a driver and a controller need entirely different things from the same platform. Train-the-trainer, documentation, and floor support through go-live and the first close.

Support & Partnership

One number for the ERP, the dispatch board, and the mobile app. One vendor accountable for all of it, rather than three pointing at each other. A predictable annual release path, and a roadmap shaped by what distributors actually ask for.

TRUSTED BY FUEL DISTRIBUTORS

Primemax Energy Inc. · Budget Propane · P3 Energy · McDougall Energy · Gresham Petroleum · Wilsons · Crowley Fuels Alaska

See it on your own terms.

vertrax.com/schedule-demo · vertrax.com/roi
(800) 459-8439

Schedule your demo | Calculate your ROI

VERTRAX | Acumatica The Cloud ERP

Founded on Acumatica's platform, Vertrax was acquired in 2026 by Acumatica — a recognized ERP market leader delivering innovative, AI-enabled business management solutions to more than 10,000 businesses worldwide with the industry's highest customer satisfaction scores.